

NAME OF VEHICLE: Ford F-350 XL 4x2 SD Crew Cab Pickup, SRW, Short Bed 160" WB (W3A)
ISA SPECIFICATION NUMBER: #29
AWARDED DEALERSHIP: Larkin Greenwood Ford

Option Code	Option Description	MSRP	ISA Discount Provided	Discounted Price
W3B	F350 Crew Cab XL 4x4 Pickup			\$ 31,420.00
W3C	F350 Crew Cab XL 4x2 Pickup DRW			\$ 30,326.00
W3D	F350 Crew Cab 4x4 Pickup DRW			\$ 32,813.00
99T	6.7L Powerstroke Diesel V-8	\$ 10,495.00	0.94	\$ 9,865.30
99N	7.3L Gas Engine	\$ 2,045.00	0.94	\$ 1,922.30
TMB	LT245/75Rx17E BSW AT	\$ 165.00	0.94	\$ 155.10
TCD	LT265/70Rx17E OWL AT	\$ 455.00	0.94	\$ 427.70
	Cloth 40/20/40 Split Bench - Regular	\$ 100.00	0.94	\$ 94.00
18C	6 Inch Cab Steps	\$ 695.00	0.94	\$ 653.30
471	Camper Package	\$ 160.00	0.94	\$ 150.40
16S	All-Weather Floor Mats (SC/CC)	\$ 135.00	0.94	\$ 126.90
16T	All-Weather Floor Mats (RC)	\$ 130.00	0.94	\$ 122.20
17C	Chrome Package	\$ 1,125.00	0.94	\$ 1,057.50
17X	4x4 Off-Road Package	\$ 400.00	0.94	\$ 376.00
66S	Upfitter Switches (6)	\$ 165.00	0.94	\$ 155.10
41P	Skid Plate Package	\$ 100.00	0.94	\$ 94.00
435	Window, Power Sliding Rear	\$ 405.00	0.94	\$ 380.70
85G	Tailgate Step	\$ 375.00	0.94	\$ 352.50
85S	Tough Bed Spray-in Bedliner	\$ 595.00	0.94	\$ 559.30
85L	Drop-in Bedliner	\$ 350.00	0.94	\$ 329.00
61M	Wheel Well Liner	\$ 180.00	0.94	\$ 169.20
535	Trailer Tow Package - High Capacity	\$ 1,130.00	0.94	\$ 1,062.20
76S	Remote Start System	\$ 250.00	0.94	\$ 235.00
15J	Gooseneck Hitch Kit	\$ 250.00	0.94	\$ 235.00
15W	5th Wheel/Gooseneck Hitch Package	\$ 500.00	0.94	\$ 470.00
96V	XL Value Package	\$ 395.00	0.94	\$ 371.30
61L	Front Wheel Well Liners	\$ 180.00	0.94	\$ 169.20
873	CHMSL Camera	\$ 200.00	0.94	\$ 188.00

527	Adaptive Cruise Control	\$ 740.00	0.94	\$ 695.60
60B	BLIS w/ Cross Traffic Alert	\$ 540.00	0.94	\$ 507.60
60C	Audible Lane Departure Warning	\$ 115.00	0.94	\$ 108.10
66B	Box Link Cleats - Locking (XL)	\$ 75.00	0.94	\$ 70.50
18D	Extended Running Boards	\$ 740.00	0.94	\$ 695.60
65B	Trailer Camera	\$ 375.00	0.94	\$ 352.50
63B	Defrost w/ Fixed & Privacy Glass	\$ 60.00	0.94	\$ 56.40
52R	Bed Ramps	\$ 695.00	0.94	\$ 653.30
47B	SNOW PLOW/CAMPER PACKAGE	\$ 245.00	0.94	\$ 230.30
913	SYNC 3	\$ 450.00	0.94	\$ 423.00
60A	Adaptive Steering	\$ 1,000.00	0.94	\$ 940.00
872	Rear View Camera & Prep Kit (with P/U Box Delete)	\$ 415.00	0.94	\$ 390.10
21X	Vehicle Safe by Console Vault	\$ 330.00	0.94	\$ 310.20
62Y	Premium Aluminum Tool/Cargo Box	\$ 790.00	0.94	\$ 742.60
	Heated Wiper Park -- Pickup	\$ 165.00	0.94	\$ 155.10
53R	Ultimate Trailer Tow w/ PTBA	\$ 1,655.00	0.94	\$ 1,555.70
21D	Tonneau Pickup Box Cover - Soft Foding	\$ 525.00	0.94	\$ 493.50
21E	Tonneau Pickup Box Cover - Hard Folding	\$ 995.00	0.94	\$ 935.30
76R	Reverse Sensing System	\$ 245.00	0.94	\$ 230.30
47E	Fleet Commercial Graphics	\$ 425.00	0.94	\$ 399.50
91S	LED Warning Strobes - Amber	\$ 675.00	0.94	\$ 634.50
91G	LED Warning Strobes - White	\$ 725.00	0.94	\$ 681.50
54F	Powerscope Trailer Tow Mirrors	\$ 280.00	0.94	\$ 263.20
525	Cruise Control	\$ 250.00	0.94	\$ 235.00
473	Snow Plow Prep (Req w/Plow)	\$ 250.00	0.94	\$ 235.00
90L	Power Equipment Group	\$ 1,075.00	0.94	\$ 1,010.50
XL6	E Locking Axle	\$ 570.00	0.94	\$ 535.80
PGR	Paint, Green (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PW6	Paint, Green Gem (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PMB	Paint, Orange (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PBY	Paint, School Bus Yellow (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PE4	Paint, Vermillion Red (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PAT	Paint, Yellow (Fleet Only)	\$ 660.00	0.94	\$ 620.40

	Dump Bed Insert	\$ 5,261.00	0.94	\$ 4,945.34
	Front Seats to Allow room for Console	\$ 252.00	0.94	\$ 236.88
	Salt Spreader	\$ 3,960.00	0.94	\$ 3,722.40
	LED Warning Strobes - Amber	\$ 616.70	0.94	\$ 579.70
	Front Mounted Winch w/ Brush/Grill Guard	\$ 3,925.00	0.94	\$ 3,689.50
	Aluminum Cross Box Single Lid	\$ 795.00	0.94	\$ 747.30
	8' Stainless Steel V-Box Spreader w/ Hose and Mounting Kit	\$ 8,695.00	0.94	\$ 8,173.30
	12 V Automatic Tarp	\$ 1,790.00	0.94	\$ 1,682.60
	Rear Poly Fenders	\$ 695.00	0.94	\$ 653.30
	Rear LED Spreader Light	\$ 225.00	0.94	\$ 211.50
	8' Utility Body, Standar Shelving Package, Recessed Bumper	\$ 6,860.00	0.94	\$ 6,448.40
	8' Utility Body, Standard Shelving Package, Recessed Bumper DRW	\$ 7,890.00	0.94	\$ 7,416.60
	Rear Corner Mounted Crane Package	\$ 13,685.00	0.94	\$ 12,863.90
	Utility Body Tool Storage Cabinet	\$ 2,285.00	0.94	\$ 2,147.90
	8' Steel Gooseneck Body Rear Receiver Hitch - Steel	\$ 4,475.00	0.94	\$ 4,206.50
	8' Steel Gooseneck Body Rear Receiver Hitch - Aluminum	\$ 5,550.00	0.94	\$ 5,217.00
	8' Steel Platform Body, Bulkhead and Rear Hitch, w/ Stake Racks	\$ 6,924.00	0.94	\$ 6,508.56
	Rear Mounted Liftgate 1,500lb Capacity	\$ 3,695.00	0.94	\$ 3,473.30
	36" Aluminum Underbody Tool Box	\$ 745.00	0.94	\$ 700.30
Aftermarket	Dump Bed Insert	\$ 5,792.90	0.94	\$ 5,445.33
Aftermarket	Aluminum Cross Body Single Lid	\$ 842.00	0.94	\$ 791.48
Aftermarket	Overhead Ladder Rack 1000lbs	\$ 2,173.00	0.94	\$ 2,042.62
Aftermarket	Safety Rack Cab Protector	\$ 737.00	0.94	\$ 692.78
Aftermarket	Tommy Gate Rear Liftgate Steel 1,000lbs	\$ 3,493.00	0.94	\$ 3,283.42
Aftermarket	8.5' Snow Plow Package 12 Volt Electric	\$ 5,984.00	0.94	\$ 5,624.96
Aftermarket	Poly V-Box Spreader In Cab Controller	\$ 7,098.00	0.94	\$ 6,672.12
Aftermarket	Rear Receiver Hitch with 7RV Style Plug	\$ 543.00	0.94	\$ 510.42
Aftermarket	DOT Warning Lights: LED Mini-Bar,(2) Grille/ Rear	\$ 1,822.00	0.94	\$ 1,712.68
Aftermarket	Material Handling Package	\$ 450.00	0.94	\$ 423.00

Aftermarket	Master Locking System	\$ 750.00	0.94	\$ 705.00
Aftermarket	Interior Compartment Lighting	\$ 552.00	0.94	\$ 518.88
Aftermarket	Spray Liner Cargo Area, Compartment Tops, Tailgate Bumper	\$ 843.00	0.94	\$ 792.42
Aftermarket	8' Snowplow 12V	\$ 5,629.00	0.94	\$ 5,291.26
Aftermarket	Utility Body 6 Dr SRW	\$ 7,157.00	0.94	\$ 6,727.58
CMPSL	Camper Shell	\$ 2,570.00	0.94	\$ 2,415.80
Retrax	Hard Retractable Bed Cover	\$ 2,468.00	0.94	\$ 2,319.92