

NAME OF VEHICLE: Ford F-250 XL SD Regular Cab 4x2 (F2A)
ISA SPECIFICATION NUMBER: #21
AWARDED DEALERSHIP: Larkin Greenwood Ford

Option Code	Option Description	MSRP	ISA Discount Provided	Discounted Price
F2B	4WD	\$ -		\$ 27,607.00
99T	6.7L Powerstroke Diesel V-8	\$ 10,495.00	0.94	\$ 9,865.30
99N	7.3L Gas Engine	\$ 2,045.00	0.94	\$ 1,922.30
TMB	LT245/75Rx17E BSW AT	\$ 165.00	0.94	\$ 155.10
TCD	LT265/70Rx17E OWL AT	\$ 455.00	0.94	\$ 427.70
	Cloth 40/20/40 Split Bench - Regular	\$ 100.00	0.94	\$ 94.00
18C	6 Inch Cab Steps	\$ 695.00	0.94	\$ 653.30
	471 Camper Package	\$ 160.00	0.94	\$ 150.40
16S	All-Weather Floor Mats (SC/CC)	\$ 135.00	0.94	\$ 126.90
16T	All-Weather Floor Mats (RC)	\$ 130.00	0.94	\$ 122.20
17C	Chrome Package	\$ 1,125.00	0.94	\$ 1,057.50
17X	4x4 Off-Road Package	\$ 400.00	0.94	\$ 376.00
66S	Upfitter Switches (6)	\$ 165.00	0.94	\$ 155.10
41P	Skid Plate Package	\$ 100.00	0.94	\$ 94.00
	435 Window, Power Sliding Rear	\$ 405.00	0.94	\$ 380.70
85G	Tailgate Step	\$ 375.00	0.94	\$ 352.50
85S	Tough Bed Spray-in Bedliner	\$ 595.00	0.94	\$ 559.30
85L	Drop-in Bedliner	\$ 350.00	0.94	\$ 329.00
61M	Wheel Well Liner	\$ 180.00	0.94	\$ 169.20
	535 Trailer Tow Package - High Capacity	\$ 1,130.00	0.94	\$ 1,062.20
76S	Remote Start System	\$ 250.00	0.94	\$ 235.00
15J	Gooseneck Hitch Kit	\$ 250.00	0.94	\$ 235.00
15W	5th Wheel/Gooseneck Hitch Package	\$ 500.00	0.94	\$ 470.00
96V	XL Value Package	\$ 395.00	0.94	\$ 371.30
61L	Front Wheel Well Liners	\$ 180.00	0.94	\$ 169.20
	873 CHMSL Camera	\$ 200.00	0.94	\$ 188.00
	527 Adaptive Cruise Control	\$ 740.00	0.94	\$ 695.60
60B	BLIS w/ Cross Traffic Alert	\$ 540.00	0.94	\$ 507.60

60C	Audible Lane Departure Warning	\$ 115.00	0.94	\$ 108.10
66B	Box Link Cleats - Locking (XL)	\$ 75.00	0.94	\$ 70.50
18D	Extended Running Boards	\$ 740.00	0.94	\$ 695.60
65B	Trailer Camera	\$ 375.00	0.94	\$ 352.50
63B	Defrost w/ Fixed & Privacy Glass	\$ 60.00	0.94	\$ 56.40
52R	Bed Ramps	\$ 695.00	0.94	\$ 653.30
47B	SNOW PLOW/CAMPER PACKAGE	\$ 245.00	0.94	\$ 230.30
913	SYNC 3	\$ 450.00	0.94	\$ 423.00
60A	Adaptive Steering	\$ 1,000.00	0.94	\$ 940.00
872	Rear View Camera & Prep Kit (with P/U Box Delete)	\$ 415.00	0.94	\$ 390.10
21X	Vehicle Safe by Console Vault	\$ 330.00	0.94	\$ 310.20
60B	BLIS w Cross Traffic	\$ 540.00	0.94	\$ 507.60
62Y	Premium Aluminum Tool/Cargo Box	\$ 790.00	0.94	\$ 742.60
	Heated Wiper Park -- Pickup	\$ 165.00	0.94	\$ 155.10
53R	Ultimate Trailer Tow w/ PTBA	\$ 1,655.00	0.94	\$ 1,555.70
21D	Tonneau Pickup Box Cover - Soft Foding	\$ 525.00	0.94	\$ 493.50
21E	Tonneau Pickup Box Cover - Hard Folding	\$ 995.00	0.94	\$ 935.30
76R	Reverse Sensing System	\$ 245.00	0.94	\$ 230.30
47E	Fleet Commercial Graphics	\$ 425.00	0.94	\$ 399.50
91S	LED Warning Strobes - Amber	\$ 675.00	0.94	\$ 634.50
91G	LED Warning Strobes - White	\$ 725.00	0.94	\$ 681.50
54F	Powerscope Trailer Tow Mirrors	\$ 280.00	0.94	\$ 263.20
525	Cruise Control	\$ 250.00	0.94	\$ 235.00
473	Snow Plow Prep (Req w/Plow)	\$ 250.00	0.94	\$ 235.00
90L	Power Equipment Group	\$ 1,075.00	0.94	\$ 1,010.50
XL6	E Locking Axle	\$ 570.00	0.94	\$ 535.80
PGR	Paint, Green (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PW6	Paint, Green Gem (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PMB	Paint, Orange (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PBY	Paint, School Bus Yellow (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PE4	Paint, Vermillion Red (Fleet Only)	\$ 660.00	0.94	\$ 620.40
PAT	Paint, Yellow (Fleet Only)	\$ 660.00	0.94	\$ 620.40
	Dump Bed Insert	\$ 6,140.47	0.94	\$ 5,792.90

	Aluminum Cross Body Single Lid	\$	892.52	0.94	\$	842.00
	Overhead Ladder Rack 1000lbs	\$	2,303.38	0.94	\$	2,173.00
	Safety Rack Cab Protector	\$	781.22	0.94	\$	737.00
	Tommy Gate Rear Liftgate Steel 1,000lbs	\$	3,702.58	0.94	\$	3,493.00
	8.5' Snow Plow Package 12 Volt Electric	\$	6,343.04	0.94	\$	5,984.00
	Poly V-Box Spreader In Cab Controller	\$	7,523.88	0.94	\$	7,098.00
	Rear Receiver Hitch with 7RV Style Plug	\$	575.58	0.94	\$	543.00
	DOT Warning Lights: LED Mini-Bar,(2) Grille/ Rear	\$	1,931.32	0.94	\$	1,822.00
	Material Handling Package	\$	477.00	0.94	\$	450.00
	Master Locking System	\$	795.00	0.94	\$	750.00
	Interior Compartment Lighting	\$	585.12	0.94	\$	552.00
	Spray Liner Cargo Area, Compartment Tops, Tailgate Bumper	\$	893.58	0.94	\$	843.00
	8' Snowplow 12V	\$	5,966.74	0.94	\$	5,629.00
	Utility Body 6 Dr SRW	\$	7,586.42	0.94	\$	7,157.00
CMPRSL	Camper Shell	\$	2,724.20	0.94	\$	2,570.00
Retrax	Hard Retractable Bed Cover	\$	2,616.08	0.94	\$	2,468.00